

# PHILLIPS

SALE RESULTS

## Important Design Soars to Success With 54% of Works Exceeding the High Estimate

**New Auction Records Set for Paolo Buffa, Wendell Castle, Michele Oka Doner,  
Judy Kensley Mckie, and Ettore Sottsass**

*London, 26 April 2018*

Sale Total: £7,008,625 / \$9,758,109 / €8,012,961

**Lots Sold: 155 | Lots Offered: 171**

**Sold by Lot: 91% | Sold by Value: 97%**



Alexander Payne, Worldwide Head of Design, Deputy Chairman, Europe, said: “The strong results achieved in our inaugural 2018 London auction far exceeded the high sale estimate and demonstrated continued global demand for important works of design. Notable records were set for Wendell Castle and Judy Kensley Mckie, showing their importance as masters of the American Craft movement, and demonstrating our client’s search for the most iconic works of handcrafted and rare designs of the 20th century. These results and the significant increase in new buyers continue to illustrate that tightly curated and focused auctions inspire and draw new and existing clients to our market.”

Domenico Raimondo, Senior Director, Head of Department, Europe and Senior International Specialist, said: “This sale offered a broad panorama across the design spectrum. We purposefully set out to create a sale with a scholarly approach, critical mass and context. It is very exciting and humbling to see such a strong and positive reaction from the global market. Ettore Sottsass, arguably the greatest 20th century theoretical architect and designer, achieved extraordinary results and a new auction record, demonstrating that the market is responding enthusiastically to his ground-breaking designs.”

### TOP TEN LOTS

Lot	Description	Estimate	Price Achieved
51	François-Xavier Lalanne, 'Mouton', circa 1992 <a href="#">World auction record for a 'Mouton'</a>	£150,000 - 200,000	£477,000 \$664,127 / €545,354
30	Diego Giacometti, Pair of 'Têtes de Lionnes' armchairs, second version, conceived 1979, executed 1979-1981	£250,000 - 350,000	£429,000 \$597,297 / €490,476

135	Ettore Sottsass, Jr., <i>Composizione di elementi di legno colorato e specchio, il tutto unito da funi di canapa, designed for Galleria Arform, Milan, 1959</i> <a href="#">World auction record for the artist</a>	£80,000 - 120,000	£309,000 \$430,221 / €353,280
35	Diego Giacometti, 'Berceau' low table, first version, designed circa 1963, later cast	£80,000 - 120,000	£285,000 \$396,806 / €325,841
33	Diego Giacometti, 'Toad' table, circa 1976	£220,000 - 280,000	£273,000 \$380,098 / €312,121
7	Gio Ponti, <i>Important and rare low table, designed for the Contini Bonacossi residence, Quadreria Moderna, Villa Vittoria, Florence, 1927</i>	£180,000 - 240,000	£261,000 \$363,390 / €298,401
61	Wendell Castle, <i>Unique three-seater sofa, 1974</i> <a href="#">World auction record for the artist</a>	£140,000 - 180,000	£225,000 \$313,268 / €257,243
79	Pierre Jeanneret, <i>Set of ten 'Committee' armchairs, model no. PJ-SI-30-A, circa 1959</i>	£150,000 - 250,000	£200,000 \$278,460 / €228,660
134	Ettore Sottsass, Jr, <i>Unique totem, no. 18, 1966</i>	£150,000 - 200,000	£187,500 \$261,056 / €214,369
58	Judy Kensley Mckie, 'Leopard Couch', 1983 <a href="#">World auction record for the artist</a>	£120,000 - 180,000	£150,000 \$ 208,845 / €171,495

## NEW AUCTION RECORDS

Lot	Description	Estimate	Price Achieved
135	Ettore Sottsass, Jr., <i>Composizione di elementi di legno colorato e specchio, il tutto unito da funi di canapa, designed for Galleria Arform, Milan, 1959</i> *previous record price: €114,006 set in 2008	£80,000 - 120,000	£309,000 \$430,221 / €353,280
58	Judy Kensley Mckie, 'Leopard Couch', 1983 *previous record price: \$149,000 set in 2015	£120,000 - 180,000	£150,000 \$ 208,845 / €171,495
60	Michele Oka Doner, 'Coral Wave' chair, 1993 *previous record price: \$25,200 set in 2012	£8,000 - 12,000	£27,500 \$38,288 / €31,441
61	Wendell Castle, <i>Unique three-seater sofa, 1974</i> *previous record price: \$221,000 set in 2015	£140,000 - 180,000	£225,000 \$313,268 / €257,243
102	Deborah Thomas, <i>Unique chandelier, 1998</i> *previous record price: \$31,250 set in 2009	£7,000 - 9,000	£37,500 \$43,509 / €35,728
158	Paolo Buffa, <i>Pair of armchairs, model no. 118/F, 1950s</i> *previous record price: \$62,500 set in 2011	£8,000 - 12,000	£47,500 \$66,134 / €54,307

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\*Estimates do not include buyer's premium. Prices Achieved include the buyer's premium and are reported net of applicable fees.

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