

# PHILLIPS

PRESS RELEASE

## Phillips' Live Auctions Resume with the Design Sale Realising £5.3 Million, 33% above the Pre-Sale High Estimate

New Auction Records Set for Edmund de Waal, Mario Gottardi, and Gino Sarfatti/BBPR, Among Others

*London, 19 June 2020*

**Sale Total: £5,323,750/ \$6,592,932/ €5,884,873**

**Lots Sold: 163 | Lots Offered: 175**

**Sold by Lot: 95% | Sold by Value: 98%**



Phillips Auctioneers Henry Highley and Rebecca Tooby-Desmond take the Design auction from the new purpose-built virtual saleroom in London.

Phillips' live auctions resumed in London with a record-breaking Design sale on Friday 19 June. Originally scheduled to take place in March, the auction was held in Phillips' new purpose-built saleroom at 30 Berkeley Square. The virtual auction room, with live streaming online to an international network of bidders, as well as a video wall connecting Phillips' specialists from around the world, saw collectors from 38 countries placing bids in real time over the phone, online and via the Phillips App. The interest from clients during the preview and throughout the auctions was unprecedented, reflecting huge pent up demand and resulting in a sale total of £5,323,750, exceeding the pre-sale high estimate of £4 million.

**Domenico Raimondo, Head of Design, Europe and Senior International Specialist**, said, "Restarting our live auctions with a sale total of £5.3 million and sell-through rates of 98% by value and 95% by lot gives a strong and positive message to the market. During the sale, as works were soaring above their estimates, I felt uplifted for our clients who placed trust in us with their properties. We saw strong competition across all categories, with world auction records for Edmund de Waal, Mario Gottardi and Gino Sarfatti/BBPR among others. I am proud to be part of the team that curated this exceptional and varied sale and for making a full-scale preview and live auction possible. The rapid digital advancements that Phillips has made in recent weeks provided a seamless experience for clients, proving technology can bring people closer to great works of art and design. Live sales will continue to be a cornerstone of our business and we look forward to the coming weeks with great optimism and excitement."

## Top Ten Lots

Lot	Description	Estimate	Price Achieved
58	Claude Lalanne, <i>Unique low table</i> , 1998	£250,000 - 350,000	£312,500 \$387,000 /€345,438
22	Shiro Kuramata, <i>'Miss Blanche' chair</i> , designed 1988, executed 1991	£200,000 - 300,000	£250,000 \$309,600 /€276,350
24	Gino Sarfatti and Studio BBPR, <i>Unique ceiling light, designed for a private commission, Turin</i> , circa 1962	£60,000 - 80,000	£225,000 \$278,640 /€248,715
60	Alberto Giacometti, <i>'Tête de femme' table lamp</i> , designed circa 1934, later cast	£100,000 - 150,000	£225,000 \$278,640 /€248,715
54	Jean Dunand, <i>Set of three nesting tables</i> , circa 1925	£120,000 - 150,000	£200,000 \$247,680 /€221,080
51	Marc Newson, <i>'Orgone' chair</i> , 1993	£200,000 - 300,000	£187,500 \$232,200 /€207,263
23	Edmund de Waal, <i>'Kamen'</i> , 2012 <a href="#">World Auction Record for the Artist</a>	£150,000 - 200,000	£150,000 \$185,760 /€165,810
42	Hans Coper, <i>Cycladic arrow form</i> , circa 1975	£40,000 - 60,000	£93,750 \$116,100 /€103,631
12	Mario Gottardi, <i>Rare executive desk, designed for a lawyer's office, Turin</i> , circa 1945 <a href="#">World Auction Record for the Artist</a>	£10,000 - 15,000	£91,250 \$113,004 /€100,868
78	Axel Johann Salto, <i>Unique vase in 'Den Spirende Stil' (The Sprouting Style)</i> , 1942	£30,000 - 40,000	£87,500 \$108,360 /€96,723

## New Auction Records

Lot	Description	Estimate	Price Achieved
12	Mario Gottardi, <i>Rare executive desk, designed for a lawyer's office, Turin</i> , circa 1945 <i>*previous record price: €8,450 set in 2019</i>	£10,000 - 15,000	£91,250 \$113,004 /€100,868
21	Giovanni Ferrabini, <i>Unique prototype desk</i> , 1950s <i>*previous record price: £31,700 set in 2007</i>	£6,000 - 8,000	£40,000 \$49,536 /€44,216
23	Edmund de Waal, <i>'Kamen'</i> , 2012 <i>*previous record price: £118,750 set in 2019</i>	£150,000 - 200,000	£150,000 \$185,760 /€165,810
32	Seguso, <i>Ceiling light</i> , 1950s <i>*previous record price: £43,750 set in 2019</i>	£6,000 - 8,000	£56,250 \$69,660 /€62,179
92	Carl Halier and Knud Andersen, <i>Large lidded vase on stand</i> , 1938 <i>*previous record price: £15,000 set in 2013</i>	£12,000 - 18,000	£22,500 \$27,864 /€24,872
156	Vittorio Gregotti, <i>Table lamp</i> , circa 1973 <i>*previous record price: \$19,200 set in 2006</i>	£5,000 - 7,000	£11,250 \$13,932 /€12,436
175	Lumenform, <i>Set of three rare 'Vanesia' wall lights</i> , circa 1970 <i>*previous record price: \$16,250 set in 2014</i>	£6,000 - 8,000	£37,500 \$46,440 /€41,453

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*\*Estimates do not include buyer's premium. Prices Achieved include the buyer's premium and are reported net of applicable fees.  
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